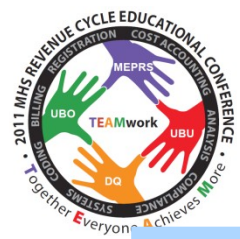




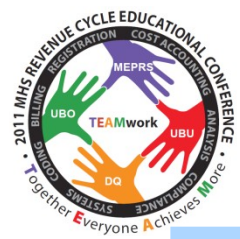
**Title: Documentation Matters:
Why is Clinical Documentation
Important?**

**Session: Wednesday, 16 March 11,
0800-0850**



Objectives

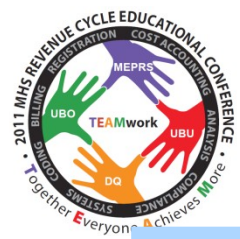
- Explain the importance of clinical documentation
- Describe how clinical documentation became critical with the implementation of the Medicare Prospective Payment System and other cost-reduction initiatives
- Provide principles of documentation
- Describe the contents of the medical record
- Identify Documentation Improvement best practices
- Discuss how documentation impacts quality of care, financial planning, healthcare outcomes and appropriate reimbursement
- Provide documentation examples



Documentation Matters

“If it was not documented, it was not done”



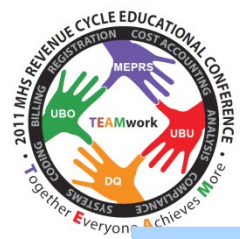


Documentation Matters

Why is clinical documentation important?

- Documentation is critical for patient care
- Serves as a legal document
- Quality Reviews
- Validates the patient care provided
- Good documented medical records reduce the re-work of claims processing
- Compliance with CMS, Tricare and other payers regulations and guidelines
- Impacts coding, billing and reimbursement





Background

- Medicare is largest payer of health insurance for about 46 million beneficiaries
- Majority of Medicare spending is Fee-for-Service (FFS) with hospitals and physician services representing the largest share of spending
- With program having this magnitude of expenditures payment errors can occur which can impact the treasuries and taxpayers
- In an effort to decrease the cost of healthcare, CMS began developing initiatives to offset spending but still focusing on quality of care

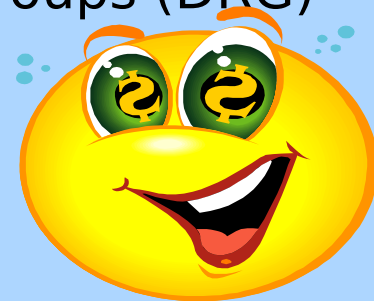


Background

Hospital Reimbursement

- 1965 - Medicare reimbursed hospitals based on actual charges for treatment provided
 - Increased reimbursement costs
 - Emphasis was on codes being on bill submitted

- 1983 - Medicare implemented the Inpatient Prospective Payment System (IPPS)
 - Payment method based on fixed rates
 - Development of a Diagnostic Related Groups (DRG)
 - Thought to be cost-effective
 - Coding becomes more engaged





Background

Hospital Reimbursement

- 2007 - CMS introduced Medicare Severity Diagnosis Related Groups (MS-DRGs)
 - Better reflect patient's severity of illness
 - Risk of mortality
 - More emphasis on documentation and coding
- CMS then required reporting of Present on Admission indicators in 2008
 - Identify conditions present or
 - Acquired during the patient's stay
 - Adjustment in reimbursement



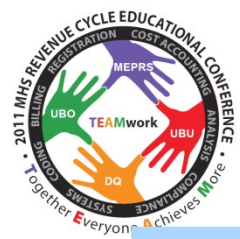


Background

Hospital Reimbursement

- CMS anticipated facilities would focus on documentation improvement
 - In order to capture severity of illness
 - Increase their reimbursement
- 2011 – Documentation and Coding Adjustment (DCA) was introduced by CMS
 - Determined that increase in reimbursement was due to better documentation
 - Not due to the treatment of sicker patients
 - Negative adjustment in reimbursement rate 5.8% by 2012





Background

- Implementation of PPS and MS-DRGs and introduction of Physician's Pay-for-Performance and Value-Based Purchasing initiatives identified the need for complete documentation
 - Recovery Audit Contractor
 - Medicare Integrity Contractor
- Hospitals and physicians focused on improving their clinical documentation to keep abreast with the new CMS changes



Documentation Matters

Impact of clinical documentation



Patient

- Quality of care provided
- Continuity of care
- Non-payment by Insurance for illegible condition or treatment

Physician

- Demonstrates accountability
- Performance Management
- Reduced or denied payment

Facility

- Coding and Billing
- Supporting documentation for treatment and services rendered
- Appropriate reimbursement

Documentation Matters

- CMS (Medicare) requires that ALL medical conditions evaluated and treated as well as a patient's health history, past & present illness, and outcomes are documented in the medical record



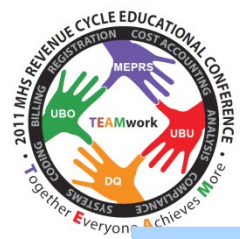


Documentation Matters

Principles of Documentation

- Complete and legible
- All entries should be dated and authenticated by physician/provider.
- Documentation of each patient encounter
 - Date & Reason for the encounter
 - Appropriate H&P and prior diagnostic test results
 - Review of lab, x-ray data and other ancillary services
 - Assessment and Plan of Care (discharge plan)
- Codes reported should reflect the documentation



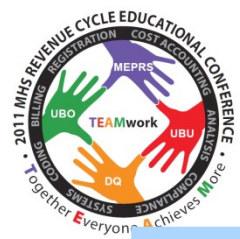


Documentation Matters

Principles of Documentation

- Past & present diagnoses should be accessible to physician (treating or consulting)
- Reason for and results of x-ray, labs should be documented
- Relevant health risk factors should be identified
- Documentation should support
 - Diagnosis and describe the patient's treatment





Documentation Matters

Principles of Documentation

➤ Patient's progress notes should include

- Change in diagnosis
- Response to treatment
- Change in treatment
- Patient non-compliance

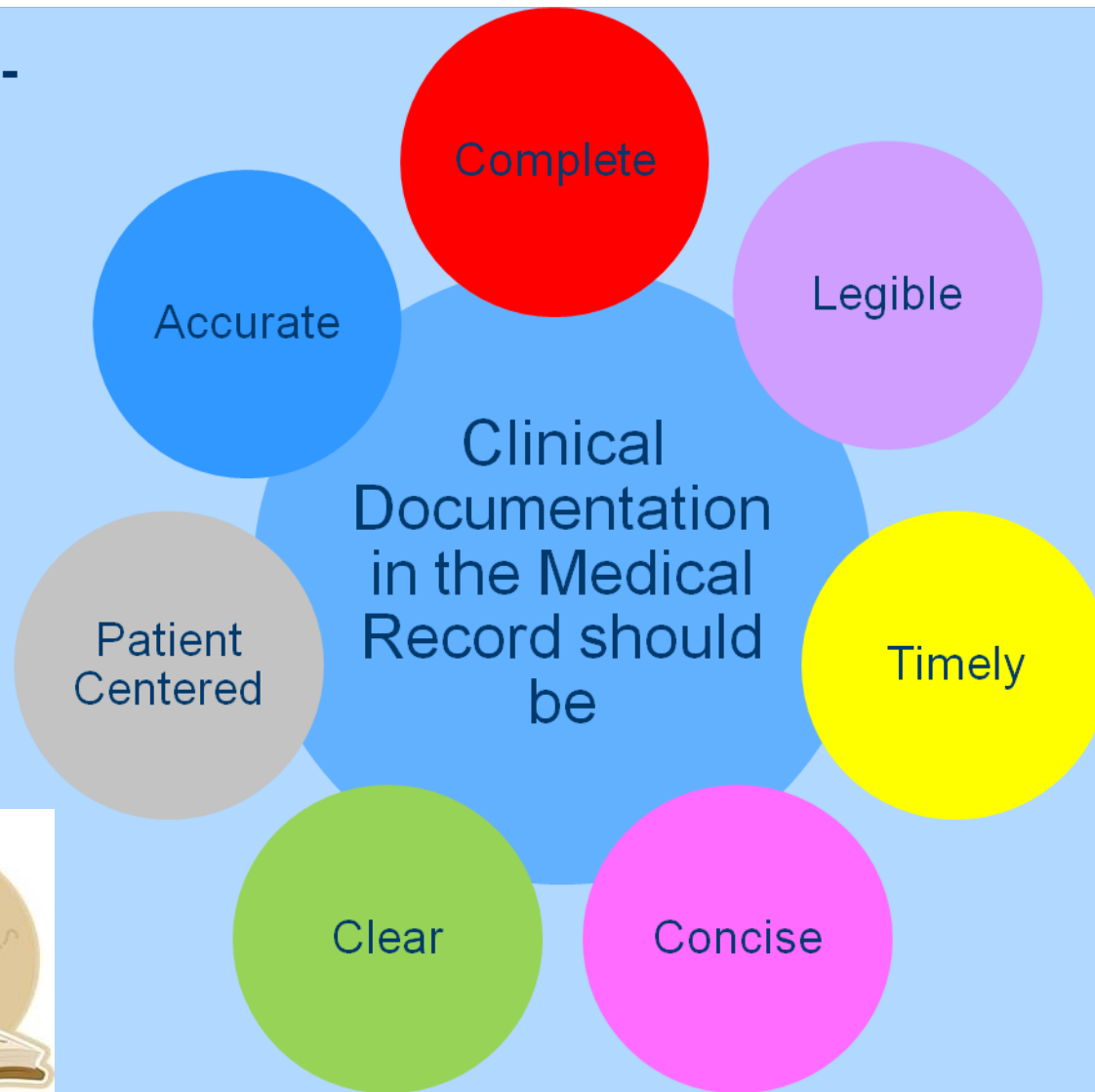


➤ Discharge Plan/Plan of Care should include

- Treatments and medications
- Frequency of medication & dosage
- Any Referrals
- Discharge instructions for follow-up

Documentation Matters

**In a nut-
shell**





Documentation Matters



Medical Record – Source Document

Communication
tool between
providers

Ability of
physicians and
other health care
professionals to
evaluate & plan
the patient's
care

Accurately and
timely claims
review &
reimbursement

Utilization
Review &
Quality of care
evaluation

Collection of
data and
Resource
Management

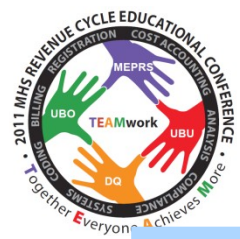
Used for
research and
education



Documentation Matters

Content of Medical Record

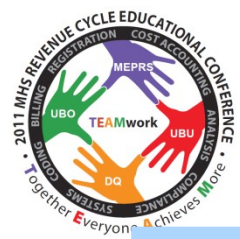
- Discharge Summary
- History & Physical
- Progress Notes
- Nursing Notes
- Operative Reports, if any
- Medication Record
- Flow Charts
- Lab & Radiology Reports
- Orders



Best Practices for Improving Documentation

- Advent of regulatory changes driven by CMS requiring improved documentation
- Requirement of an Electronic Medical Record
 - Forms/Template development
 - Using the same wording throughout
 - Copy and Paste
 - Copy Forward
- Hospitals need to prepare for changes in future payment methodologies
- Complete and concise documentation leads to correct coding and correct coding leads to appropriate reimbursement



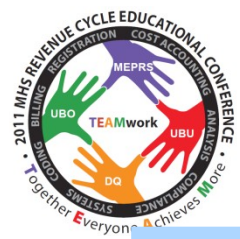


Best Practices for Improving Documentation

What can you do?

- Conduct and assessment of your current department
 - Evaluate staffing needs
 - Review current medical record processes
- Identify areas that need improvement
- Benchmark Performance
- Review coding and compliance policies and procedures
- Start a documentation improvement program or make improvements to your current one

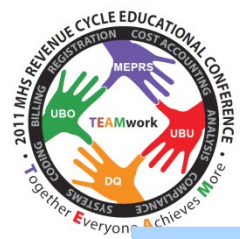




Documentation Improvement

Key Implementation Factors

- Organizational Support
- Leadership Support
- Resources
- Professional Development
- Available Medical Record and Coding Staff
- Support Staff
 - Example: Case Managers

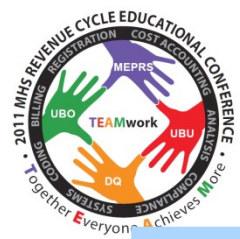


Documentation Improvement

Developing a Clinical Documentation Program

- Develop a Plan
 - Inpatient & Outpatient
- Identify Resources
 - Personnel
 - Systems availability
- Set Goals
- Buy-in
 - Organization and Leadership
 - Medical Staff
 - Benefits
- Measure Performance
- Market and promote program



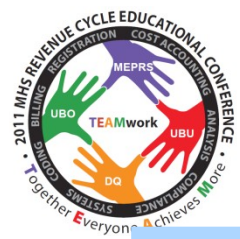


Documentation Improvement

Assessment

- Conduct a comprehensive focus review
 - Inpatient
 - Outpatient
- Identify areas that need improvement
 - Percentage of Coding errors
 - CC/MCC capture rate
 - Diagnosis/Procedure omission
 - Accuracy of DRG assignment
 - Percentage of Coding Errors due to documentation
- Determine direction based on outcomes

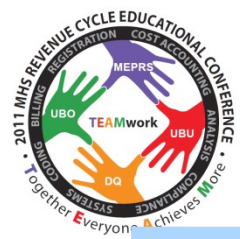




Documentation Improvement

Goals

- Improve documentation to ensure good quality of care
- Optimal reimbursement
- Correct Coding and DRG Assignment
- Improve patient outcomes
- Patient satisfaction
- Continuous coding education/training
- Physician education/training
- Capturing severity of illness
- Complications and co-morbidities



Documentation Improvement

Buy-in

- Entire MTF needs to commit to the documentation improvement program
 - Otherwise, it will not work
- Communicate with leadership
- Schedule weekly meetings to promote program
 - Present benefits
 - Metrics variance
 - Include example of results
- Explain role of concurrent coding and clinical documentation specialists
 - Composition of clinical documentation improvement (CDI) team



Documentation Improvement

Team Composition

➤ Model #1 – HIM

- Coding professionals that have clinical experience, for example
 - Nurses
 - RHITs
 - Clinical Coding Specialists

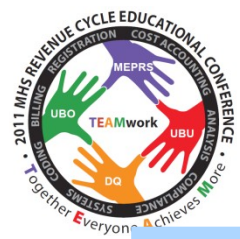


➤ Model #2 – Case Management

- Based on the rationale that the case manager is a “healthcare team member” who has clinical knowledge

➤ Model #3 – Quality Outcomes

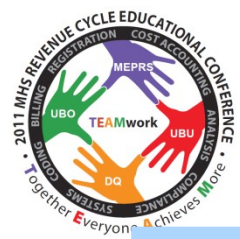
- Clinical documentation reviewed from a “quality perspective” with primary focus on outcomes



Documentation Improvement

Benefits of CDI Team

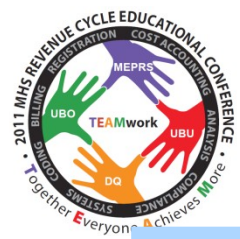
- Intermediary between physicians and coders
- Review record from a clinical perspective
- Identify gaps in documentation
- Bridge the gaps in communication between
 - Providers
 - Missing test results
 - Physician orders
- Advocate concurrent and retrospective queries



Documentation Improvement

Benefits of a CDI Team

- Concurrent queries
 - Decrease Backlog
 - Minimize retrospective queries
- Verbal communication with the physicians leads to improved
 - Specificity in the Documentation
 - Quality Coding
 - Improved Reimbursement
 - Clarification of Present on Admission (POA) indicators and Hospital Acquired Conditions
- Retrospective reviews of inpatient records for conflicting, incomplete, or nonspecific provider documentation.



Monitoring the Program

Performance Measures

Reporting Metrics

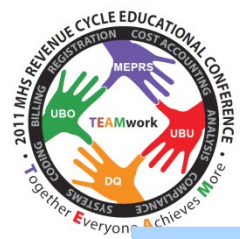
➤ DRG Focus Areas

- DRGs with or without a CC/MCC
- Current Focus DRGs
 - Sepsis
 - Chest Pain
 - Symptom code as Principal Diagnosis
 - Acute Renal Failure versus Dehydration
 - Congestive Heart Failure

➤ Case Mix Index

- Higher CMI – higher complexity/severity of patients





Monitoring the Program

Performance Measures

Reporting Metrics

- DRG Error Rate
- Percent of Coding Errors
- Coding errors due to physician documentation
- Sequencing of diagnoses and procedures
- Incorrect Discharge Disposition
- Analyze and Trend Queries
 - Provide education based on trends
 - Sepsis, Altered Mental Status, Anemia due to blood loss

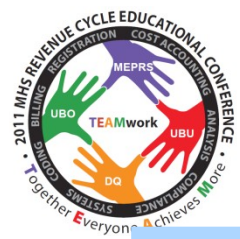




Documentation Improvement

Benefits/Outcomes

- Improved final DRG assignment
- Reduce coding turn-around-time
- Accurately reflect the severity of illness for patient population
- Improve CC/MCC capture rate
- Decrease post-discharge queries
- Validated admission orders
 - ✓ (i.e. admission versus observation)



Monitoring the Program

Regardless of which model is chosen and whether CDI staff are nurses or coders

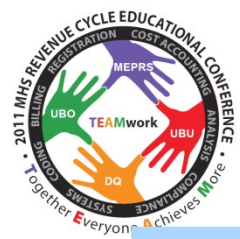
- Coding training will be necessary
- Better communication skills
- Re-review of anatomy and physiology, medical terminology, pathology
- Develop Query database
 - Capture DRG variance – Original DRG versus Final
- Denial Management Initiative
 - Reduce number of denied accounts
 - Understand reason for denials
 - Develop denial/appeal strategies to get bills paid



Monitoring the Program

- Physician Education
 - One-on-One or Group
- Promote the program
 - Ask for inclusion in medical staff morning or afternoon meetings
- Develop documentation tips by department
- Create newsletter
- Physician Documentation Report Card
 - Provide incentives for best results
 - Example: Lunch





Monitoring Performance

Continuous performance tracking and monitoring is essential to measure program's success

- Measure successes
- Identify any barriers
- Measure the productivity and quality of the CDI Team members
- Identify training opportunities
- Reward Staff

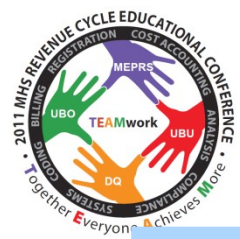


Summary

Why is clinical Documentation Important?

- Improved quality of care
- Correct, complete, accurate documentation impacts patients, physicians and MTFs
- All clinicians are responsible for documenting the treatment and outcomes of the patient
- Documentation is used for clinical research and education
- Supports diagnoses and procedures that were billed
- Impacts reimbursement
- Compliance with CMS regulations

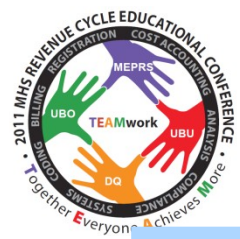




Summary

A successful clinical documentation program leads to

- Better communication with providers
- Decreased retrospective queries
- Increase in reimbursement
- Minimize denied accounts
- But most of all – improved clinical documentation!



Summary

**Revenue is Revenue
But
Clinical Documentation is
Important**



Questions?





Resources

- The Clinical Documentation Improvement Specialist's Handbook, Marion Kruse/Heather Taillon, 2011
- Documentation Strategies to Support Severity of Illness, Robert Gold, MD, 2005
- Guidelines for Medical Record and Clinical Documentation, WHO-SEARO coding workshop, 09/07
- Medicare Conditions of Participation for Hospitals, www.cms.gov
- State Operations Manual, Appendix A, Survey Protocol, www.cms.gov/manuals/downloads/som107ap_a_hospitals.pdf
- Concepts of Coding CDI Programs, AHIMA Audio Seminar, 01/08
- Clinical Documentation Improvement Toolkit, AHIMA, 2010
- Federal Register, Vol. 75, No. 157, 08/10
- Eliminating Waste and Fraud in Medicare and Medicaid, Deborah Taylor, 04/22/09, www.hhs.gov/asl/testify/2009/04/t20090422.html
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Background Slides